

E-RATE YEAR 15 (2012) - SILVER VALLEY USD  
 BID EVALUATION WORKSHEET

DATED: 2/29/2012

DISTRICT NAME: SILVER VALLEY USD  
 BID #: 2012-01-WAN  
 FORM 470#: 71355000930775  
 BID DUE DATE: 2/22/2012 @ 04:00PM  
 ALLOWED CONTRACT DATE: 7/1/2012

WINNING BIDDER:  
**TRILLION PARTNERS, INC.**

PROJECT / SERVICE DESCRIPTION:  
 E-RATE YR15 WIRELESS (MICROWAVE) WAN BACKHAUL SYSTEM, DISTRICT-WIDE

WINNING BIDDER NOTES:  
 The winning bidder is Trillion Partners, Inc. With price being the most heavily weighted factor, Trillion is the most cost effective solution for the District's current and long term WAN microwave backhaul needs.

Reviewers:  
 Robert Saffel- District Coordinator, Technology Services  
 Rory Sena- Information Support Specialist  
 Date Reviewed: 2/22/12 - 2/29/12

EVALUATION MATRIX				
		BIDDERS ----->		
ITEM	FACTORS	WEIGHT*	TRILLION	
			RAW SCORE^	WEIGHTED SCORE
1	Cost of eligible goods and services (Must have the most points)	25%	4	1
2	Experience with district	20%	5	1
3	Ability to deliver service at start of funding year	20%	4	0.8
4	Ability to deliver service throughout district geographic region	15%	5	0.75
5	Understanding of needs	10%	4	0.4
6	Vendor quote meets district specifications	10%	4	0.4
		<b>OVERALL RANKING**</b>	<b>100%</b>	


		TRILLION		CONTERRA	
RAW SCORE^	WEIGHTED SCORE	RAW SCORE^	WEIGHTED SCORE	RAW SCORE^	WEIGHTED SCORE
4	1	1	0.25	1	0.25
5	1	2	0.4	2	0.4
4	0.8	2	0.4	2	0.4
5	0.75	2	0.3	2	0.3
4	0.4	2	0.2	2	0.2
4	0.4	2	0.2	2	0.2
		<b>TOTAL</b>	<b>4.35</b>	<b>TOTAL</b>	<b>1.75</b>

\*Weighted score is calculated by the following formula; (Weight x Raw Score) = Weighted Score  
 \*\*Overall Ranking must add up to 100%. Cost / Pricing must be weighted the heaviest.  
 ^Raw Score is evaluated on a scale of 1 to 5. 1 is worst, 5 is best.

BIDDERS QUOTATION MATRIX^^			
Quote Options (Non-Disc, Per Site, Monthly)	Conterra	Trillion	
Existing (50/33/30) @ 1 Year (Current)	N/A	\$ 1,899.00	
(50/33/30) @ 3 Year	N/A	\$ 1,099.00	
(50/33/30) @ 5 Year	N/A	\$ 999.00	
100MBS @ 1 Year	\$ 5,899.00	Not Included	
100MBS @ 3 Year	\$ 2,399.00	\$ 1,699.00	
100MBS @ 5 Year	\$ 1,899.00	\$ 1,299.00	
150MBS @ 1 Year	\$ 6,199.00	Not Included	
150MBS @ 3 Year	\$ 2,599.00	\$ 2,299.00	
150MBS @ 5 Year	\$ 2,099.00	\$ 1,899.00	
500MBS @ 1 Year	Not Included	Not Included	
500MBS @ 3 Year	Not included	\$ 3,199.00	
^^500MBS @ 5 Year	Not Included	\$ 2,499.00	SVUSD District Choice
1000MBS @ 1 Year	Not Included	Not Included	
1000MBS @ 3 Year	Not Included	\$ 3,599.00	
1000MBS @ 5 Year	Not Included	\$ 2,899.00	

^^500MBS @ 5 Year is the most cost effective solution for the District. This option provides for current and future needs.

Vendor Selected: TRILLION  
 Approved by: ROBERT SAFFEL  
 Title: DISTRICT COORDINATOR, TECHNOLOGY SERVICES  
 Date: 2/29/2012

  
 Signature -----